WHAT’S **REALLY** IMPORTANT TO YOU?

THE MAJOR EXPERIENCE
HARRY TWYMAN

DIRECTOR - THE MAJOR EXPERIENCE
ASST. DIRECTOR - ACES
WOULD YOU RATHER?
WOULD YOU RATHER?

Never read another book? 

Never hear another song?
WOULD YOU RATHER?

Always know when people are lying? Always get away with lying?
WOULD YOU RATHER?

Always say everything on your mind?  

Never be able to speak again?
WOULD YOU RATHER?

Show your family your entire text history?  
Live near an active volcano?
HOW DO YOU MAKE DECISIONS?
WHAT ARE VALUES?

a person's principles or standards of behavior; one's judgment of what is important in life.
WHAT DO YOU VALUE MOST?
COLORS/CATEGORIES
Materials
People
Qualities and Emotions
Interests and Beliefs
COLORS & CATEGORIES

• Teal = Materials
• Red = People
• Yellow = Qualities/Emotions
• Blue = Goals
• Pink = Interests/Beliefs
THINGS TO WATCH FOR
TRACK YOUR VALUES
CONNECTIONS BETWEEN CATEGORIES

Materials and Emotions

Qualities and Emotions

Interests and Beliefs
COMMON

Goals

VALUES

Materials
WHAT’S REALLY IMPORTANT TO YOU?
REMOVE 4 VALUES
REMOVE 3 VALUES
REMOVE 3 VALUES TO REVEAL YOUR TOP TEN
REMOVE 3 VALUES
REMOVE 2 VALUES TO REVEAL YOUR TOP FIVE
REMOVE TWO VALUES TO REVEAL YOUR TOP THREE
REMOVE 2 VALUES TO REVEAL YOUR TOP VALUE
WHAT DO YOU VALUE MOST?
WHAT’S **REALLY** IMPORTANT TO YOU?

THE MAJOR EXPERIENCE
PLEASE STAND UP
The earning potential for this job tops 6 figures in the first year.
This job exists in some of the most exotic locations on Earth.
You will meet many interesting people while performing this job.
STAND OR SIT

People will be drinking and smoking around you as you perform this job.
You will be required to wear a uniform while performing this job.
You will constantly be monitored by a supervisor while performing this job.
There is no room for creativity within this job.
You will be standing for long periods of time.
You will hear a lot of complaints while working.
JOB:
JOB: BLACKJACK DEALER
WHAT’S REALLY IMPORTANT TO YOU?

THE MAJOR EXPERIENCE